

Global Aviation Airworthiness and Safety Experts



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AVISA UK News



AVISA announces move into New UK Office to help support expanding international business

New UK Headquarters for AVISA Aviation

AVISA Aviation has moved into its new UK headquarters in East Sussex.

Justin Goatcher, Managing Director of AVISA, commented:

"We are very excited about our new UK office Headquarters. We needed bigger offices and facilities to support our team and business expansion."

AVISA's new UK office is located at:

AVISA Aviation Safety Systems Ltd
The Old Dairy
Barcombe Mills Road
Barcombe
East Sussex
BN8 5FF
UK

UK switchboard: 0845-0344-477

AVISA signs 2 contracts with Bermuda Department of Civil Aviation (BDCA)

- AVISA signs 2 contracts with Bermuda Department of Civil Aviation (BDCA)
- AVISA to perform strategic review of Department
- AVISA to provide support to Department's Russian industry airworthiness projects

AVISA has signed two major contracts with **The Bermuda Department of Civil Aviation** ("BDCA") (www.dca.gov.bm).

AVISA has a proven track record of providing EASA approved aviation safety services and training throughout the world. For The Bermuda Department of Civil Aviation, AVISA will be performing a strategic review of the Department's business processes and will provide support to the BDCA's Russian industry airworthiness projects.

The airworthiness section of the BDCA is responsible for the oversight and regulation of the airworthiness of aircraft on the Bermuda register. The BDCA airworthiness department's duties include: aircraft certification, maintenance engineers licence validations, aircraft maintenance organisation (AMO) approvals, oversight of the management of the continuing airworthiness of aircraft and regulation of the maintenance of aircraft for air operator's certificate holders.

AVISA will work with the BDCA to ensure that Bermuda registered aircraft are managed and maintained to a high standard in accordance with International Standards and Recommended Practices and the current Air Navigation.

Commenting on these new contracts, **Justin Goatcher**, Managing Director of AVISA, said:

"We are extremely pleased to be selected by BDCA for these interesting and exciting contracts. It further develops our business and its standing into the Global standard bearer for all Aviation Safety and business improvement consultancy services."

Mr Thomas Dunstan, Director General of the Bermuda Department of Civil Aviation, said:

"The BDCA chose AVISA for their experience, qualifications and reputation in the aviation industry. The strategic review will enable us to build our organisation for future growth, while the continuing airworthiness assessments on operators of Bermuda registered aircraft will allow us to fulfil new regulatory requirements."

AVISA and Air Malta sign CAMO airworthiness contract

- AVISA Aviation Safety Systems signs major contract with Air Malta

- AVISA to provide CAMO airworthiness review services to Air Malta
- Deal includes review of 12 Air Malta aircraft every year

AVISA has signed a new CAMO airworthiness contract with **Air Malta**, one of Europe's major airline carriers.

AVISA fought off stiff competition from other leading airworthiness consultancies to provide CAMO services and 12 month CAMO airworthiness reviews for Air Malta's fleet of aircraft.

The AVISA CAMO services will include records reviews as well as physical inspections (as required by the EASA regulations) to maintain the airworthiness status of the aircraft. Using a unique approach that involves UK and Malta based work, AVISA is ensuring that the most efficient and cost effective service is provided for Air Malta.

Silvio Falzon, Chief Engineer at Air Malta, said:

"In line with our corporate policy, we conducted a detailed evaluation of proposals submitted by three reputable CAMO service providers and finally made our choice of AVISA taking into account all the important aspects associated with such a contract.

We look forward to working with AVISA on such an important element of our maintenance management functions."

Justin Goatcher, AVISA MD, said:

"This contract marks a major achievement for AVISA Aviation Safety Systems. We are proud to be associated with Air Malta and look forward to providing them with a quality and cost effective CAMO airworthiness review service. This contract, once again recognises AVISA's flexibility and response to a competitive and budget conscious industry."

AVISA Aviation appoints Operations Manager



- Ian Chapman joins AVISA senior management team

AVISA has made a new appointment to its senior management team. **Ian Chapman** has joined AVISA as Operations Manager and is based at AVISA's UK headquarters.

Ian has 30 years experience in aviation maintenance which includes management positions within the RAF and a regional airline. Ian joins AVISA with a strong background in management and regulatory oversight, acquired through his previous positions as Engineering Director of Loganair, Airworthiness Inspector with the UKCAA and Chairman of the BAe MRB.

In his new role, Ian will be responsible for the management of AVISA UK's consultancy services and training provision.

Ian Chapman, commented on his appointment:

"I look forward to working with the AVISA team, at an exciting time in their development and expansion. AVISA is a growing organisation which is moving into new markets and introducing new services."

Justin Goatcher, Managing Director of AVISA, added:

"We are extremely pleased that Ian has accepted this important new position. His background and experience are second to none in our industry and he will be invaluable to our business as we continue to grow into new markets and develop our client base together with new services. With his recent involvement with SMS, Ian will quickly be able to help us serve our current and future clients better in this fast growing safety enhancing service. "

AVISA Aviation launches FREE SMS internet tool

- AVISA SMS (<http://avisa.smsaero.com/>)
- AVISA SMS is a checklist and analysis tool
- Ensuring effective Safety Management Systems (SMS)

AVISA has launched a free on-line tool called **AVISA SMS** (<http://avisa.smsaero.com/>), to help airline operators and aviation maintenance organisations working towards Safety Management System (“SMS”) compliance.

All airline operators and aviation maintenance organisations urgently need to ensure that they have an effective SMS in place, to comply with new IACO and EASA regulations, due to be implemented over the next 20 months.

An effective SMS identifies the way in which hazards are identified and risks are assessed so that proactive and proportionate risk management strategies can be implemented.

The AVISA SMS tool has been developed to facilitate a Gap Analysis on an existing SMS or as a checklist to identify missing elements of an SMS, thus allowing the development of an SMS Implementation Plan. The tool is easy to use via on-screen instructions; all data is secure and the completed analysis will automatically be presented in the approved CAA format, ready to email to surveyors, inspectors and Flight Ops Directors in pdf format.

Justin Goatcher, Managing Director of AVISA, commented:

“If an aviation organisation is developing an SMS Implementation Plan, the checklist function of the AVISA SMS tool is invaluable. If an organisation has already established an SMS, the tool can be used to identify whether there are gaps that prevent it from fully meeting compliance requirements.”

AVISA-SMS has been developed to provide airlines and maintenance organisations with the means to understand the requirements of an effective ICAO and EASA compliant SMS solution. It provides an analysis of existing SMS elements and the starting point for the generation of an SMS implementation plan that will contribute to ensuring continued safety through the life of that solution.

AVISA SMS consultants have extensive marketplace and legislative knowledge, plus years of hands on experience of Aviation Safety Management and Regulatory Compliance. AVISA SMS consultants are some of the most highly experienced aviation Safety Management System (SMS) consultants in the world.

AVISA acquires one third stake in aeroDAC

- A partnership of two globally renowned airworthiness consultancies
- A collaboration to deliver EASA approved aviation consultancy services and training
- A new specialist service offering for Middle East aviation companies

AVISA has acquired 33 % of **aeroDAC Ltd** (“aeroDAC”) for an undisclosed sum.

This acquisition is a strategic partnership between the two renowned leading global aerospace airworthiness consultancies in which AVISA’s MD, Justin Goatcher, will also become Director of Business Development for aeroDAC.

aeroDAC is an international, EASA-approved design organisation, providing a comprehensive design and certification service for aircraft operators, maintenance organisations and manufacturers of aircraft and aviation products.

The collaboration of the AVISA and aeroDAC specialist teams will present an attractive service offering of EASA approved aviation safety services and training. This will enable commercial and corporate aviation companies in the Middle East to achieve better despatch and reliability, increased cost savings and improved safety levels.

Commenting on the acquisition, **Justin Goatcher**, AVISA MD, said:

“We look forward to working together with aeroDAC on projects in many different markets but in particular in the Middle East. This partnership means that we are now able to offer a more focused service to our clients with a reduction in project management costs and better co-ordination of both the maintenance and design aspects. We have long known that the combination of companies and consultants would result in a strong service provider, this acquisition confirms that belief and cements our relationship going forward”.

Carl Thomas, Certification Director of aeroDAC, said:

“AVISA already has an established presence in the Middle East which will help aeroDAC to achieve our goal to offer modification and repair support in this important region. Combining our specialist airworthiness teams means that we can now offer a full range of services, including a wider range of training subjects to address new safety regulations like fatigue and damage tolerance and electrical wiring (EWIS), a wider support for continued airworthiness management e.g. support for imports and also kitting and spares management for modifications.”

AVISA Aviation awarded Cayman CAA CAMO approval

- AVISA is the 1st UK based company to be awarded Cayman CAA OTAR 39 CAMO approval
- AVISA to work with clients operating Cayman registered aircraft

AVISA is the first UK aviation company to be awarded Cayman CAA OTAR 39 CAMO approval.

The approval process involved AVISA undergoing a compliance audit with Cayman requirements. To date, no other UK aviation company has been successful in securing this accreditation; AVISA is the first UK company to be approved.

Justin Goatcher, Managing Director of AVISA, commented:

“This Cayman approval will give us the capability that the Cayman registered owners and operators based around the world have been looking for. Rather than rely on or be tied into an MRO relationship that is costly and inefficient they now have a bespoke and innovative service that remains independent and beneficial in terms of commercial positioning. We look forward to opening our doors to Cayman registered clients and showing how good we are.”

This approval opens up valuable new markets around the world for AVISA and its business partners.

AVISA MENA News



AVISA Aviation Expands Gulf Presence

1. AVISA Aviation completes major contract with Gulf Air
2. AVISA Gulf awarded the first ever UAE GCAA Part M approval
3. AVISA Gulf and Al Jaber Aviation sign new contract

AVISA Aviation Safety Systems continues to expand its presence in the Middle East.

AVISA has completed a major 9 month contract with **Gulf Air** covering the airworthiness reviews of its fleet of 26 aircraft.

Wael Zuheir Matar, Head of Engineering Services at **Gulf Air** said:-

“The airworthiness review performed by AVISA was a thorough and worthwhile process. The airworthiness of our fleet is of paramount importance to Gulf Air and we welcome the assistance they provided to ensure that Gulf Air continues to maintain a fleet with the very highest level of safety.”

Justin Goatcher, Managing Director of AVISA , said:

“The Gulf Air airworthiness review contract has been one of our largest contracts to date and we greatly appreciate the opportunity Gulf Air has provided us with. We are sure that the work has not only provided them with a means of compliance with a regulatory requirement but added value to the fleet’s airworthiness records integrity.”

AVISA GULF (www.avisagulf.com), the Middle East joint venture between AVISA UK and Al Jaber Aviation (www.ajaprivatejets.com), has been awarded the first ever UAE Airworthiness GCAA Part M CAMO approval.

For **AVISA GULF** this approval is further recognition of AVISA’s fast growing reputation for high quality CAMO services to UAE/GCC based operators and owners.

AVISA Gulf’s Abu Dhabi base gives Airlines, Fleet and Individual Operators and Maintenance Repair Organisations (MRO) the opportunity to source expert services and training locally. An opportunity that will be welcomed by businesses in the region.

Justin Goatcher, Managing Director of AVISA, said:

“This approval highlights how we strive to provide bespoke and innovative airworthiness solutions to meet the growing demands of operators and owners in the Middle East.”

AVISA GULF has signed a new contract with Al Jaber Aviation, **AJA** (www.ajaprivatejets.com) to provide CAMO services for its entire fleet. This contract commenced on 1st June 2009.

Dr Mark Pierotti, COO & Accountable Manager of AJA (Al Jaber Aviation), said:

“We selected AVISA Gulf to conduct CAMO support for the 21 AJA aircraft fleet after a detailed business study. We feel AVISA Gulf offers expert qualified compliant CAMO support that was not previously available in the GCC. AVISA Gulf presence in the UAE with UAE GCAA compliance & their UK capability with EASA compliance means they are an excellent qualified support partner with extensive capabilities including CAMO. With a fleet of 21 AJA aircraft we need to be sure we have a top class compliant technical support, we feel AVISA Gulf offers that in their CAMO support product. AJA have also used some other AVISA Gulf services such as Safety Management Training (SMS), that we were very pleased with. We encourage other operators to consider AVISA Gulf for all aviation technical support services from CAMO to training and we are pleased to be a real life actual reference for them.”

AVISA Eastern European News



Opening of AVISA Bulgarian Office



- New company AVISA Eastern Europe

AVISA has opened an **AVISA Eastern Europe (“AVISA EE”)** office in Sofia, Bulgaria.

Justin Goatcher, Managing Director of AVISA, said:

“Sofia was selected as the obvious choice to set up and develop an aviation support company due to its superb location in the heart of Eastern Europe.”

Steven Bentley the resident Manager of AVISA EE, commented:

“I have been living and working in Sofia now for over 2 years and see the prospect of being part of a growing aviation environment as it develops within the EASA regulatory framework very welcoming.

The technical competencies of Bulgarians are amongst the highest in Europe and the country will grow and prosper within the EU environment over the coming years.

AVISA EE is pleased to have the opportunity to be part of both the growth and development of aviation not just in Bulgaria but in the whole of Eastern Europe. We are firmly committed to growth and look forward to many future developments within the Sofia office, as we recruit new employees to Avisia EE, and increase the services we are able to offer.”

Steven's specific area of expertise is in Organization Process Management and Evaluation, Continuing Airworthiness and the implementation of EASA Part M and Part 145. He is a trained ISO 9001 Lead Auditor and brings to AVISA many years experience gained in the management of Airworthiness Data and implementation of IT systems within the MRO environment.

The AVISA EE office will offer market leading, EASA approved, aviation airworthiness and maintenance based services including:

- Continued airworthiness and maintenance management
- Continued airworthiness and quality safety consultancy
- Aviation safety training

AVISA EE will deliver the following key service elements:

- Aircraft and/or operator specific Maintenance Programme Compilation and Development
- Scheduled Maintenance Planning for both line and base
- Associated Reliability Programs regardless of fleet size
- Airworthiness Directive Review and Implementation Systems
- Service Bulletin Review and Implementation Systems
- Life Limited Parts Control and Management Certificate of Airworthiness support
- Airworthiness Review Certificate
- Management of Approved Modification and Repairs

AVISA EE is currently recruiting new team members in Sofia to assist with the delivery of subcontracted CAMO Part M Subpart G services in support of management of continuous Airworthiness.

To coincide with its launch, AVISA EE has developed a Safety Management System Training 1 day course to be delivered in the Bulgarian language. The training course combines understanding of the requirements for implementation of ICAO compliant SMS systems and the role of all employees. The course will be of particular interest to Airline Operations, Maintenance, Ground Operations and Airport Operational Staff. The training will focus on the role of the individual and the relationship between human performance and the safety management system.

One of AVISA EE's first projects is the co-hosting of **The 2009 Eastern European Maintenance Conference** being held in Belgrade, Serbia on 26th and 27th October. (www.avisa-eemc.com).



Your Invitation:
to attend the Eastern European
Maintenance Conference (EEMC)

EEMC are proud to be associated with our sponsors:



**Invitation to attend the
Eastern European Maintenance Conference (EEMC)**

I am writing to make you aware of the Eastern European Maintenance Conference which is taking place in Belgrade Serbia on 26th and 27th of October 2009.

There are a huge number of maintenance related topics being presented plus the opportunity to take part in a free workshop.

This event will be of specific interest to Accountable Managers, Technical Directors, Senior Engineering Managers, Material Managers and Quality Managers.

To see a list of the presentations please [click here](#).

Please visit the web site: www.avisa-eemc.com.

The event is taking place in Belgrade Serbia at the Zira Hotel and Conference Centre, a limited number of rooms have been reserved for delegates on a first-to-book basis.

To see the Delegate package [please click here](#).

To register as a delegate [please click here](#) and complete the form.

To reserve your place in the first instance
please click here to email your details

**Yes, I want to attend
the EEMC Conference**

You can pay to attend this event using PayPal.

conference options

Event Details:

Date: 26th and 27th of October 2009

Venue: Zira Conference Centre Belgrade Serbia
(Belgrade, chosen because of the advantage of visa free travel for all visitors.)

Major Sponsors: Senior sponsors: JAT Tehnika Serbia and AVISA UK

Attendance Costs: Conference Only including lunch both days, **250 Euros**.

Delegate Package: 2 nights accommodation with Breakfast and 2 lunches during the conference, also including welcome cocktail party, **445 Euros**.
 (Currently we have a good number of rooms reserved at the Zira hotel attached to the conference centre. Once these rooms are taken we will place delegates in hotels to an equivalent standard within short commuting distance from the conference centre.)

Sunday Brunch: Delegates are entitled to Sunday Brunch at the Zira hotel at a special discounted price.

Sunday evening: Welcome with drinks to meet fellow delegates at 19.30 in the hotel.

Day 1 Mon 26th October	Day 2 Tue 27th October
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Breakfast	Breakfast
Conference opens at 09.00	Conference opens at 09.30
(Buffet lunch is included)	(Buffet lunch is included)
Conference closes at 17.30	Conference closes at 17.15

Monday evening will be a cocktail party from 18.30 until 20.00 and a dinner cruise on the Danube will commence at 21.00 with pick up from the hotel to be advised.

Day 1 Evening Optional Activity
 Dinner and Cruise on the Danube
 (35 Euros)

To register as delegates for this event in the first instance please email: eemc09@gmail.com. Please include your company name and other relevant data if you require a company invoice. This will reserve your conference place and we will confirm room availability in the conference hotel. Within 4 weeks of registering you will be provided with an invoice and payment instructions.

AVISA Training Courses

AVISA Safety Training Courses – CAAI Part 145

- 28th & 29th September – The Holiday Inn, Gatwick Airport
- 24th & 25th November – The Carlton Hotel, Dublin Airport (*NEW Irish courses)

Course Overview	This course will provide delegates with an understanding of Part 145 Maintenance Approval principles and will assist them in determining both corporate and individual responsibilities in ensuring an organisation meets the requirements.
Who Should Attend	Operators and Maintenance Organisations, Regulatory Staff from National Aviation Authorities and MRO (Maintenance, Repair and Overhaul) approval holders.
Course Objectives	By the end of this course, delegates will be able to: <ul style="list-style-type: none"> • Secure knowledge of the key components of EASA Part 145 • Provide examples as to the 'know how' as well as the 'know what' by looking at a practical perspective of part 145 • Implement part 145 within an organisation· Understand the Interface between Part 145, Part 66 / Part 147 and EU OPS • Provide a regulatory and industry perspective for staff involved in Part 145 maintenance
Key Topics	<ul style="list-style-type: none"> • Airworthiness and continued Airworthiness concepts· EASA Part 145 guidance materials • Interface between Part 145, Part 66 / Part 147 and EU OPS • Human Factors Programme – an introduction· Aircraft Parts Acceptability – an introduction • Nominated Form 4 Holder and management responsibilities

For further information on this course and/or to book a place, email: info@avisa-ltd.com

AVISA Safety Training Courses – CAAI Part M

- 30th September & 1st October – The Holiday Inn, Gatwick Airport
- 26th November & 27th November – The Carlton Hotel, Dublin Airport (*NEW Irish courses)

Course Overview	This course provides an introduction to high-level applicable regulations including the role of EASA and continued airworthiness. It includes a review of EASA Part M, its subparts and guidance material.
Who Should Attend	Commercial Operators of all aircraft types and Non Commercial Owners and operators of large aircraft.

Course Objectives

By the end of this course, delegates will be able to:

- Discuss the relevance of Subpart G (Continued Airworthiness Management) and Subpart 1 (Airworthiness Review Certificates) as appropriate to their aircraft and individual roles
- Demonstrate how to avoid potential problems with Part M implementations
- Apply these regulations in their related fields

Key Topics

- Introduction to high-level applicable regulations, including the role of EASA and continued airworthiness
- Airworthiness and Continuing Airworthiness concepts
- EASA Part M overview, its Subparts and Guidance material
- Detailed review of Subparts B, C, G and I
- Practical examples of PART M implementation and how to avoid potential problems

For further information on this course and/or to book a place,
email: info@avisa-ltd.com

AVISA Contact Details

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